

COMPLETION OF BALANCE SHEET AND FINANCIAL DATA, WHILE OPTIONAL, WOULD BE BENEFICIAL IN ESTABLISHING CREDIT.
FINANCIAL STATEMENTS MAY BE SENT DIRECTLY TO HOME OFFICE.

FINANCIAL CONDITION ON _____ 19 _____	n	Book records	n	From estimates
ASSETS				LIABILITIES
Cash on Hand & in Banks \$ _____				Accounts Payable Owing in Trade \$ _____
Accounts Receivable due from Customer _____				Notes & Trade Acceptance Payable _____
Notes Received from Customer _____				Loans from Banks _____
Merchandise _____				Loans from Others _____
Stocks/Bonds _____				Unpaid taxes _____
TOTAL CURRENT _____				TOTAL CURRENT _____
Fixtures, Machines & Tools (NET) _____				LIABILITIES DUE AFTER 1 YEAR
Real Estate & Buildings (NET) _____				Real Estate Mortgages, describe below _____
Other Assets (list NET) _____				Other Liabilities (list NET) _____
_____				_____
_____				_____
_____				_____
TOTAL \$ _____				TOTAL \$ _____

OTHER FINANCIAL DATA

Real Estate – Location & Description, Title in Name of, Value, Mortgage of Lien, Net Income

1. _____
2. _____
3. _____

Sales From _____ to _____ \$ _____	Monthly Rent \$ _____ Expires _____
Deduct Cost of Merchandise Sold \$ _____	How much accounts payable past due \$ _____
GROSS PROFIT \$ _____	Bank loans secured by _____
Deduct Expenses \$ _____	AGING OF ACCOUNTS RECEIVABLE
Deduct Salaries \$ _____	What amount of accounts receivable is less than 30 days from date of invoice. \$ _____
NET PROFIT BEFORE TAXES \$ _____	Over 30 days from date of invoice \$ _____
NET PROFIT AFTER TAXES \$ _____	Over 30 days from date of invoice \$ _____
NET EARNINGS \$ _____	TOTAL \$ _____

Is ownership registered? Yes No Figures prepared by (Name) _____ Independent Accountant Yes No

The information and statements contained herein and which may be attached hereto are true and complete and are made for the purpose of inducing Sanyo-Verbatim CD Company, to establish a line of credit for the applicant. Sanyo-Verbatim is hereby authorized to obtain any information they may consider necessary from any source. In consideration of, and in order to induce you to establish a line of credit, applicant promises to pay for all purchases in accordance with Sanyo-Verbatim's terms and conditions of sale as disclosed upon Sanyo-Verbatim's invoices. This agreement may only be modified by writing executed by an officer of Sanyo-Verbatim CD Company.

SIGNATURE _____ DATE _____

TITLE _____ SALES REP. _____

FOR SANYO-VERBATIM OFFICE USE ONLY

RATING _____ LOG # _____

NAME & PHONE #	CONTACT	YEAR CREDIT	AMT. DUE	TERMS	PROMPT	SLOW
_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____

IMPORTANT NOTICE: The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided that the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the consumer Credit Protection Act. The Federal Agency that administers compliance with this law concerning this creditor is the Federal Trade Commission, Equal Credit Opportunity, Washington, D.C. 20580.